# IN THE COURT OF COMMON PLEAS OF MONTGOMERY COUNTY, PENNSYLVANIA

DANIEL BAER

vs.

SHANNONDELL INC

NO. 2018-13760

# **NOTICE TO DEFEND - CIVIL**

You have been sued in court. If you wish to defend against the claims set forth in the following pages, you must take action within twenty (20) days after this complaint and notice are served, by entering a written appearance personally or by attorney and filing in writing with the court your defenses or objections to the claims set forth against you. You are warned that if you fail to do so the case may proceed without you and a judgment may be entered against you by the court without further notice for any money claimed in the complaint or for any other claim or relief requested by the plaintiff. You may lose money or property or other rights important to you.

YOU SHOULD TAKE THIS PAPER TO YOUR LAWYER AT ONCE. IF YOU DO NOT HAVE A LAWYER, GO TO OR TELEPHONE THE OFFICE SET FORTH BELOW. THIS OFFICE CAN PROVIDE YOU WITH INFORMATION ABOUT HIRING A LAWYER.

IF YOU CANNOT AFFORD TO HIRE A LAWYER, THIS OFFICE MAY BE ABLE TO PROVIDE YOU WITH INFORMATION ABOUT AGENCIES THAT MAY OFFER LEGAL SERVICES TO ELIGIBLE PERSONS AT A REDUCED FEE OR NO FEE.

LAWYER REFERENCE SERVICE MONTGOMERY BAR ASSOCATION 100 West Airy Street (REAR) NORRISTOWN, PA 19404-0268

(610) 279-9660, EXTENSION 201

# IN THE COURT OF COMMON PLEAS OF MONTGOMERY COUNTY, PENNSYLVANIA

Daniel Baer and Rose Baer, through Stephen Baer as their Agent with Power of Attorney

Civil Action

for themselves

for themselves and all others similarly situated,

No. 2018-13760

Plaintiffs,

**CLASS ACTION** 

V.

Shannondell, Inc.,

Defendant.

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Attorney for Plaintiffs

# IN THE COURT OF COMMON PLEAS OF MONTGOMERY COUNTY, PENNSYLVANIA

Daniel Baer and Rose Baer, through Stephen Baer as their Agent with Power of Attorney

1228 Valley Forge Rd. Suite 63 PO Box 952 Valley Forge, PA 19482

y 1 01gc, 171 17402

**Civil Action** 

for themselves and all others similarly situated

No. 2018-13760

Plaintiffs,

**CLASS ACTION** 

V.

Shannondell, Inc. 10000 Shannondell Drive, Audubon, PA 19403

JURY TRIAL DEMANDED

Defendant.

#### SECOND AMENDED COMPLAINT -- CLASS ACTION

# **Preliminary Statement**

- 1. This is a class action against Shannondell, Inc., operator of the Shannondell at Valley Forge continuing care retirement community, for its deceptive practice and breach of contract in dealing with all former residents of its independent living units who signed the Residence and Care Agreement ("RCA") used by Shannondell through at least 2012. Shannondell deceived those former residents by misleading them, or more often, due to their death or medical condition, their representatives, to believe years after their RCA's were signed that a charge of up to \$7,500 as an Appliance Depreciation Fee was "STANDARD." It breached its contract with its former residents not only by charging such a fee, but also by charging them thousands of dollars more to replace appliances, kitchen cabinets, counters, faucets and other material in their units after they were gone. These additional charges were imposed on the former residents even though the RCA provided that all appliances were included in their unit and that Shannondell was responsible for replacing all of its property and equipment.
- 2. Shannondell imposed these charges on hundreds of former residents by deducting them from the refund it was required to make of the hundreds of thousands of dollars which each resident of an independent living unit paid as an "Entrance Fee." That refund was sent to the resident or his representative months after the resident was no longer living at Shannondell either due to medical disability or death, most often at least several years after the departed resident had signed his Residence & Care Agreement. Upon suddenly receiving a check for hundreds of thousands of dollars, the recipient typically did not question a relatively small deduction of up to \$7,500 for the

bogus "STANDARD" Appliance Depreciation Fee and did not realize that the charges for new appliances and other new material were for replacement of property that was Shannondell's contractual responsibility.

3. In this way Shannondell is liable, inter alia, for treble damages for violation of the Pennsylvania Unfair Trade and Consumer Protection Law to those it misled regarding the Appliance Depreciation Fee and for breach of contract to those it charged for replacing appliances or the other property it owned.

# **Parties and Class Action Allegations**

- 4. Defendant Shannondell, Inc. ("Shannondell") is a for profit corporation with its principal place of business in Montgomery County at 10000 Shannondell Drive, Audubon, Pennsylvania. As the operator and administrator of Shannondell at Valley Forge ("SVP") at that same address, it is subject to the Pennsylvania Continuing Care Registration and Disclosure Act, 40 Pa. Cons. Stat. §3201 et. seq.
- 5. SVP began operations in 2003 when it had 502 independent living units. It has since built additional facilities such that it now consists of buildings with at least 1100 independent living units and additional buildings with 190 skilled care beds, 70 assisted living beds and 34 dementia beds. As of December 31, 2016 there were approximately 1,228 residents at SVF. A person must be 55 or older to live there and most residents live there well into there seventies and beyond.
- 6. Plaintiff Stephen Baer is the son of Daniel Baer, now deceased, and Rose Baer, age 96, who lived in the same independent living unit from 2007 until November 2016, when, for health related reasons, they vacated their unit. Stephen Baer is proceeding with this lawsuit as the agent of each of his parents by virtue of a Power of Attorney executed by each of them.

- 7. Plaintiffs bring this suit as a class action on behalf of all former residents of SVF independent living units who signed a Residence and Care Agreement with Shannondell before 2013.
- 8. The class consists of hundreds of individuals and is therefore so numerous that joinder of all members is impracticable.
- 9. There are questions of law and fact common to the class, with respect to the deceptive charging of an Appliance Depreciation Fee, viz
  - a) whether the RCA used by Shannondell before 2013 provided that that "[r]esidences are furnished with a kitchen which includes a refrigerator, range, microwave, sink, cabinets, dishwasher and garbage disposal;"
  - b) whether Shannondell had a practice of charging former residents of independent living units an Appliance Depreciation Fee of up to \$7,500;
  - c) whether Shannondell had a practice of calculating the Appliance Depreciation fee by charging 75 cents per square foot of apartment space annually up to a maximum of \$7500;
  - d) whether Shannondell had a practice of representing in writing to former residents on a Residence Refurbishment statement sent to the resident or his surviving representative with his refund check that the charge of the Appliance Depreciation fee was "STANDARD;"
  - e) whether the resident or his surviving representative receiving the refund justifiably relied on the representation of the Appliance Depreciation Fee as "STANDARD" in acquiescing to the deduction by depositing the refund check;
  - f) whether, under the circumstances surrounding its receipt by the resident or his surviving representative, the representation of the Appliance Depreciation Fee of up to \$7,500 as "STANDARD" created a likelihood of confusion or of misunderstanding as to whether it was properly deductible from the Entrance Fee refund;
  - g) whether such conduct constituted a violation of the Pennsylvania Unfair Trade and Consumer Protection Law; and

- h) whether deducting an Appliance Depreciation Fee from the Entrance Fee refund was a breach of the RCA term that "[r]esidences are furnished with a kitchen which includes a refrigerator, range, microwave, sink, cabinets, dishwasher and garbage disposal."
- 10. There are questions of law and fact common to the class with respect to charges for replacement of appliances or other material after the resident vacated the unit, viz
  - a) whether the RCA used by Shannondell through 2012 provided that "We will be responsible for all necessary repairs, maintenance and replacement of property and equipment owned by Shannondell at Valley Forge."
  - b) whether after a resident vacated his unit, Shannondell had a practice of itemizing on the Refurbishment Sheet sent to residents with the refund of their Entrance Fees, deductions from the refunds for the cost of replacing kitchen cabinets, counter tops, faucets, shower doors, medicine cabinets and other property owned by Shannondell; and
  - c) whether making such deductions was a breach of the RCA term that Shannondell "will be responsible for all necessary repairs, maintenance and replacement of property and equipment owned by SVP.
- 11. The claims of the representative plaintiffs are typical of the claims of the members of the class in that they, like other former residents, were parties to a Residence and Care Agreement signed before 2013 and had both an Appliance Depreciation Fee and a charge for replacement of property owned by Shannondell deducted from their Entrance Fee refund.
- 12. The plaintiffs will fairly and adequately assert and protect the interests of the class. Their attorney is experienced in complex commercial litigation, including class action litigation, and is capable of vigorously pursuing their interests and the interests of the class.
  - 13. A class action provides a fair and efficient method for adjudication of

the controversy.

#### **Facts**

- 14. Through at least December 2012, all residents moving into independent care units at SVP became parties to a Residence and Care Agreement (the "RCA") with Shannondell, Plaintiffs' copy of which, provided by Defendant in discovery in this case, is attached as Exhibit A.
- 15. Pursuant to paragraph 3 on page i of the RCA, in addition to a monthly fee for the various services provided, each Resident paid a "100 per cent refundable Entrance Fee for the use and occupancy of the unit" in an amount depending on the size and type of unit to be occupied. The Entrance Fees ranged from approximately \$95,000 to \$700,000.
- 16. The "General Conditions of Residence" which is appended to and part of the RCA ("Conditions")" states that
  - a) "Residences are furnished with a kitchen which includes a refrigerator, range, microwave, sink, cabinets, dishwasher and garbage disposal. A washer and dryer are located in each Residence." § II B
  - b) "Unless otherwise notified, the services described in this Section III will be paid for through the Monthly Fee. . .
    - "Maintenance and Repair
      - We will be responsible for all necessary repairs, maintenance and replacement of property and equipment owned by Shannondell at Valley Forge." §III D.
  - 17. Section VII(3) in the Conditions describes the terms governing the

refund of the Entrance Fee. It provides that after a Resident pays one monthly fee, if the RCA is "terminated for any reason, including death," the Entrance Fee will be refunded "less...a Vacancy Fee." It further states:

"The Vacancy Fee will be used to cover the reasonable costs of cleaning and refurbishing the residence, including but not limited to cleaning or replacement of carpeting, spackling and/or painting of walls, any other appropriate repairs and general restoration of the residence to its original condition."

The phrase "general restoration of the residence to its original condition" is a reference back to similar wording in section II C of the RCA stating that if the resident makes "alterations, renovations and/or additions" to the unit, and it can not be remarketed without removing them, then "the cost of restoration to the original condition will be deducted from the Entrance Fee refund."

- 18. Contrary to section IIB of the Conditions that kitchen appliances and cabinets are included with the furnishings of the unit and section III D that

  Shannondell is responsible for replacing all property it owns, when the refund was paid there was a deduction for either an "Appliance Depreciation Fee" or "Appliance Replacement" and additional deductions for replacement of property owned by Shannondell such as kitchen cabinets, countertops, medicine cabinets, and bathroom vanities and, shower doors. All these deductions were itemized on a statement titled "Shannondell Residence Refurbishment" which accompanies the refund check ("Statement").
  - 19. In October 2017, ten months after his parents vacated their unit,

Stephen Baer, as their agent, received a Statement (Exhibit B) with a \$323,356

Entrance Fee refund check payable to his parents. A Statement sent to other former residents with their Entrance Fee refund check for \$378,304 is attached as Exhibit C.

- 20. The Statement charged Plaintiffs \$989 to replace Mobile Glass for the shower and \$703 to replace medicine cabinets and faucets, charges which were Shannondell responsibility under section III D of the RCA.
- 21. An Appliance Depreciation Fee of \$7500 was the last line item on Exhibit B under the heading "Items Repaired." It stated that the Appliance Depreciation Fee was "STANDARD" and calculated annually at 75 cents per square foot of the vacated unit up to a maximum of \$7500.
- When, over 10 years after his parents had signed their RCA, Mr. Baer received the \$323,356 refund check, he did not have a copy of the RCA describing what could be deducted from the Entrance Fee refund. He justifiably and reasonably relied on the inclusion of an Appliance Depreciation Fee among the deductions -- and the representation that that Fee was "STANDARD" -- to mean that the deduction was proper. He looked at the Statement accompanying the check and deposited the check.
- 23. The description of an "Appliance Depreciation Fee" as "STANDARD" in the Statements was false and misleading because
  - a. Notwithstanding that the RCA provided that kitchen appliances were included in their units, the deduction years later from the refund of a "STANDARD Appliance Depreciation Fee" led residents or their representatives to believe they had a contractual responsibility for paying for them.
  - b. The Appliance Depreciation Fee had nothing to do with

depreciation and was instead actually an appliance usage fee prohibited by the terms of the RCA. That is so because

- i) Shannondell financial statements show that it has assets only in the form of cash and cash equivalents. The Appliance
   Depreciation Fee was therefore deducted from refunds even though Shannondell did not even own any appliances or other assets that could be depreciated; and
- ii) The Appliance Depreciation Fee was calculated based on the size of the unit, a method which is not a proper way to determine depreciation.

# Count I -- Violation of the Pennsylvania Unfair Trade Practices and Consumer Protection Law

- 24. The allegations of paragraphs 1 23 above are incorporated by reference.
- 25. Shannondell created a likelihood of confusion or of misunderstanding as to whether an Appliance Depreciation Fee could be properly deducted from Entrance Fee refunds by representing in the Statements that the deduction from the refund of an Appliance Depreciation fee was "STANDARD."
- 26. Plaintiffs representative justifiably and reasonably relied on the representation in the Statement by acquiescing to the deduction of an Appliance Depreciation Fee.
- 27. Shannondell thereby committed an unfair or deceptive act or practice in violation of the Pennsylvania Unfair Trade Practices and Consumer Protection Law,

#### 73 P.S. §§ 201-2(4)(xxi) ("TPCLP")

# WHEREFORE Plaintiffs pray

- A) as permitted by the UTPCPL, for treble the actual amount of damages they sustained as a result of having the Appliance Fee deducted from their Entrance Fee refund, plus interest;
- B) as permitted by the UTPCPL, for costs and attorneys fees;
- C) for injunctive relief prohibiting Shannondell from deducting any Appliance Depreciation Fee from the Entrance Fee refunds which have not yet been paid to former residents of an SVF independent living unit; and
- D) for such other relief as the court deems just and proper.

# Count II – Violation of the Pennsylvania Continuing Care Providers Registration and Disclosure Act, 40 Pa. Cons. Stat. §3217(a)(3).

- 28. The allegations of paragraphs 1 23 above are incorporated by reference.
- 29. Pursuant to the Pennsylvania Continuing Care Providers Registration and Disclosure Act, 40. Pa. Cons. Stat. §3201 et seq., Shannondell must file with the Pennsylvania Insurance Commissioner and provide to each prospective resident at Shannondell at Valley Forge a Disclosure Statement. Pursuant to 40. Pa. Cons. Stat. §3207(a)(6), (7) and (13), the statement must include, inter alia, a description of the services provided and all fees required of residents, including the Entrance Fee; and it must include as an exhibit the standard form of contract for continuing care used by the provider.
  - 30. To the extent that Shannondell filed any Disclosure Statements through

2012, they did not attach any copy of a standard form contract, i.e. the RCA. Based upon this information, plaintiffs believe that through at least 2012, a prospective resident provided with the required Disclosure Statement could not become aware that the RCA did not provide for the deduction of an Appliance Depreciation Fee or charges for replacing property owned by Shannondell from the Entrance Fee refund.

31. In the alternative, residents provided with a Disclosure Statement which did attach a form RCA relied upon the Disclosure Statement in entering their RCA with Shannondell. By omitting from the Disclosure Statement the material fact that there were deductions from the Entrance Fee refund of an Appliance Depreciation Fee and for replacement of property in their unit owned by Shannondell, Shannondell in violation of 40 Pa. Cons. Stat. §3217(a)(3) thereby rendered misleading both its description of the Entrance Fee, its statement that their units included kitchen appliances and its statement that it was responsible for replacement of any property in the unit which it owned.

WHEREFORE Plaintiffs pray for

- A) damages determined to have been sustained as a result of said violation;
- B) interest, costs and attorneys fees; and
- C) such other relief as the court deems just and proper.

#### Count III – Breach of Contract

- 32. The allegations of paragraphs 1 23 above are incorporated by reference.
  - 33. Shannondell breached section III D of the RCA with Plaintiffs by

deducting from Entrance Fee refunds the Appliance Depreciation Fee and the costs of replacing property it owned in the units.

WHEREFORE Plaintiffs pray for

A) damages in the amount of the deductions from Entrance Fee refunds for a Appliance Depreciation Fees and charges for replacement of property owned by Shannondell.

B) interest, costs and such other relief as the court deems just and proper.

Larry Spector P.C.

Dated: December 13, 2018

By: /s/ Larry Spector
Larry Spector

Law Office of Jeremy Spiegel

By: /s/ Jeremy Spiegel Jeremy Spiegel

Attorneys for Plaintiff

# **VERIFICATION**

The facts set forth in the foregoing Second Amended Complaint are true and correct to the best of my knowledge, information and belief. This verification is made subject to the penalties of 18 Pa. C.S. §4904 relating to unsworn falsification to authorities.

Dated: December <u>//</u>, 20128

Stephen Baer

DANIEL BAER and
ROSE BAER,
Through
STEPHEN BAER
as their Agent with
Power of Attorney
for themselves and
all others similarly situated,

**CIVIL ACTION** 

No. 2018 13760

Plaintiffs,

**CLASS ACTION** 

v.

SHANNONDELL, INC.,

Defendant.

# **CERTIFICATE OF SERVICE**

The undersigned certifies that on the date indicated a true and correct copy of the foregoing Second Amended Complaint was served through the court's electronic filing system upon the following:

Glen Davis
Brian McCall
Latasha Davis & McKenna, P.C.
1700 Bent Creed Boulevard
Suite 140
Mechanicsburg, PA 17050
gdavis@ldylaw.com

Larry Spector P.C.

Dated: December 13, 2018

By: <u>/s/ Larry Spector</u>
Larry Spector
Attorney for Plaintiffs



# RESIDENCE & CARE AGREEMENT



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# SHANNONDELL AT VALLEY FORGE RESIDENCE AND CARE AGREEMENT

Resident has applied to become a resident of Shannondell at Valley Forge, "A Continuing Care Retirement Community" and Resident's application having been approved and accepted by Shannondell at Valley Forge, subject to signing of this Agreement, Resident and Shannondell at Valley Forge, intending to be legally bound, hereby agree to the following terms and conditions:

#### 1. Application Fee

The application fee of \$150 is not refundable.

#### 2. Residence Identified

You have selected Residence number 323 H

3. Entrance Fee

20,750 510

You agree to pay to pay Shannondell at Valley Forge a 100% refundable Entrance Fee of \$382,400 for the use and occupancy of the identified Residence. The Entrance Fee is payable as follows:

(1) A deposit of the Entrance Fee payable as follows:

(A) \$ 15 000 upon signing this Agreement.

(2) The balance of the Entrance Fee, payable on or before the date your unit is ready for occupancy. Shannondell at Valley Forge will provide you with at least 30 days prior notification of the date your unit will be available for occupancy.

Once paid, your Entrance Fee for the residence identified above will not be increased.

#### 4. Residence and Services

From and after the date you occupy the Residence identified in Paragraph 2, we will provide the facilities and services (subject to all the terms of this Agreement) specified in the attached General Conditions for Residence.

#### 5. Monthly Fee

2901-15 From and after the date the Residence is available for occupancy, you agree to pay to Shannopdell at Valley Forge a Monthly Fee. The initial Monthly Fee for the Residence will be \$ If two people occupy the Residence, this amount includes the monthly double occupancy fee. The Monthly Fee is subject to change as set forth in the attached General Conditions for Residence. Two persons occupying a Residence are jointly and severally responsible for payment of the fees and charges associated with this agreement. The average annual cost to provide the services covered by this Agreement is \$ 50.50.

#### 6. Entire Agreement

The attached General Conditions for Residence, Application for Admission, financial statement, medical records (if required) and any addenda, are each, by this reference, made a part of this Agreement which constitutes the entire agreement between Shannondell at Valley Forge and you. It is understood that Shannondell at Valley Forge will rely on the information provided in your Application for Admission, financial statement and medical records (if required) and you warrant that all statements are true and complete. This Agreement may not be modified except in writing signed by you and Shannondell at Valley Forge. This Agreement may not be assigned by you. The provisions of Act 82, the Continuing Care Provider Registration and Disclosure Act, may not be waived by this Agreement.

# 7. Changes in Your Condition

You agree to disclose immediately to Shannondell at Valley Forge any material change in your physical, financial or mental condition prior to residency.

#### Notices

Notices, when required by this Agreement, shall be given to Shannondell at Valley Forge at its Administrative office and to you at your then current residence.

Resident

Date

Date

Shannondell, Inc./Shannondell at Valley Forge

# GENERAL CONDITIONS OF RESIDENCE

These General Conditions of Residence are part of	of the Residen	ce and (	Care Ag	ree	ment entered	into
this day of October	<u> </u>	···		Ø.	00 Coberr	veen
These General Conditions of Residence are part of this 5 day of October MM Same Baer	hereinafter	called	"you"	or	"Resident")	and
Shannondell, Inc. (herein after called "we" or "S			•			

From the occupancy date until termination of this Agreement, we will furnish to you the facilities and services as provided in this Agreement.

#### I. DEFINITION OF TERMS

"Agreement" means the Residence and Care Agreement including these General Conditions of Residence. The Application for Admission, financial statement, medical records (if required) and any addenda to this agreement are incorporated by reference.

"Assisted Living unit" means the licensed personal care unit at Shannondell at Valley Forge.

"Entrance Fee" means the fee paid by residents to Shannondell at Valley Forge prior to entering Shannondell as set forth in paragraph 3 of the Residence and Care Agreement.

"Chief Executive Officer" means the person who is designated by Shannondell at Valley Forge's Board of Directors to serve as the administrator of the Shannondell at Valley Forge and Shannondell.

"Home Care Services" means those licensed personal care services which may be provided to you in your Residence, by Shannondell at Valley Forge, for an additional charge.

"Medical Director" means the physician appointed from time to time by Shannondell at Valley Forge to assist in coordinating the medical affairs of Shannondell.

"Monthly Fee" means the fee paid by residents to Shannondell at Valley Forge as set forth in Section V.A. of these General Conditions of Residence.

"Nursing Center" means the licensed skilled and intermediate nursing unit at Shannondell at Valley Forge.

"Residence" means the apartment unit designated for occupancy by Resident in this Agreement, or any other unit to which Resident may be later transferred.

"Vacate" means to cease to occupy a Residence and the removal of all of Resident's possessions therefrom.

...

# II. FACILITIES PROVIDED BY SHANNONDELL AT VALLEY FORGE

#### A. Residence

You have selected the following Residence: 333 H. We agree that you will have a personal and non-assignable right to live in that Residence until your death or earlier termination of this Agreement, or until a transfer in accordance with other parts of this Agreement.

#### B. Furnishings

Your Residence will be furnished with wall-to-wall carpeting (except in the kitchen and bath areas), emergency call system, smoke and fire detectors, sprinkler system, and assist bars in bath area.

Residences are furnished with a kitchen which includes a refrigerator, range, microwave, sink, cabinets, dishwasher and garbage disposal. A washer and dryer are located in each Residence.

All other furnishings are to be provided by you and will remain your personal property.

#### C. Modifications to Your Residence

- 1. Any optional items that you have requested to be added to the basic Residence are set forth in an addendum to this Agreement, which is signed by both parties. Payment for these optional items is required prior to work commencing.
- 2. Should you request alterations, renovations and/or additions to your Residence after occupancy, such changes must be approved in advance by Shannondell at Valley Forge, in our sole discretion. The cost for approved alterations, renovations and/or additions are your responsibility. All alterations, renovations and/or additions are subject to the following conditions:
  - a. The work will be performed by Shannondell's staff, its designee or an approved licensed contractor. The costs must be paid prior to work commencing.
  - b. When the residence is vacated, Shannondell will determine whether the residence can be re-marketed without such alterations, renovations and/or additions being removed. If Shannondell, in its sole discretion, determines that the alterations, renovations and/or additions must be removed prior to remarketing the residence, the cost of restoration to the original condition will be deducted from the entrance fee refund.

Neither the cost of the optional items requested prior to occupancy nor the cost of alterations, renovations and/or additions requested after occupancy are refundable upon termination of this Agreement. In addition, such costs are not added to nor considered a part of the Entrance Fee.

#### D. Common Facilities

You are entitled to share with all other residents the use of the common facilities, and to reserve areas for special occasions in accordance with the Resident Policies and Procedures of Shannondell. You will receive a copy of the Resident Policies and Procedures upon move-in.

#### III. SERVICES PROVIDED BY SHANNONDELL AT VALLEY FORGE

Unless otherwise notified, the services described in this Section III will be paid for through the Monthly Fee. (See Section V.A.)

#### A. Buildings and Common Areas

We will maintain all community buildings and common areas, including lawns, walkways and driveways.

#### B. Emergency Call System and Security

Your Residence will be equipped with an emergency call system by which you can contact personnel who will be available to respond to your call 24 hours a day, seven days a week. Any medical services which may be provided in response to an emergency call will be billed to you, separately, by the provider of such service.

#### C. Housecleaning

We will be responsible for the housecleaning in all public areas. In addition, housecleaning will be provided for each apartment, once every other week. Additional housecleaning services are available to you for an additional published fee.

Shannondell at Valley Forge reserves the right to inspect Residences, after proper notice to you and, if the Residence appears to be in need of cleaning, you will be charged for this service.

#### D. Maintenance and Repair

We will be responsible for all necessary repairs, maintenance and replacement of property and equipment owned by Shannondell at Valley Forge.

Except in an emergency, maintenance and repair services will be provided during normal working hours, Monday through Friday.

You are responsible for maintenance and repair of your own personal property and/or furnishings.

Shannondell at Valley Forge will have the right to charge you for any repairs, maintenance or replacement required as a result of your negligence or intentional acts or of your guests.

#### E. Meals

Meals will be available in the dining room(s). The Monthly Fee for residents includes twenty (20) meals per month per person residing in your Residence (you may choose from lunch or dinner). Meals, in addition to those included in the Monthly Fee as well as meals for guests, are available for an additional published charge.

# F. Programs and Activities

Social, educational, cultural, recreational and wellness activities are available for those who wish to participate. There may be an additional charge for certain special activities offered outside of Shannondell at Valley Forge. You are encouraged to participate in the programming of activities.

#### G. Real Estate Taxes

Your Monthly Fee also includes any real estate taxes which may be applicable to your residence (including an apportionment of the real estate taxes for other portions of Shannondell at Valley Forge).

#### H. Transportation

Scheduled transportation is provided to local shopping centers and medical facilities.

#### I. Trash and Garbage

You are responsible for bringing trash to the collection points as determined by Shannondell at Valley Forge.

#### J. Utilities

Water, sewer, electricity, and basic cable television service are included in the Monthly Fee. The unit will be telephone and cable ready. The costs of installation and service for telephone, internet connection and premium cable television are your responsibility.

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# K. Services Subject to Change

Shannondell at Valley Forge is committed to providing the quality and quantity of services described in this Section III; however, services and fees, including the Monthly Fee, are subject to change upon 30 days' advance written notice. Changes to the Monthly Fee will be based upon factors which include, but which are not limited to: changes in the Consumer Price Index, operating income and expenses, government regulations affecting Shannondell at Valley Forge, the imposition of taxes on Shannondell or any portion of Shannondell at Valley Forge, and maintenance of necessary reserve funds and to insure the financial stability of Shannondell.

#### IV. HEALTH SERVICES

#### A. Wellness and Health Promotion

Shannondell at Valley Forge encourages residents to remain healthy and active. Programs promoting wellness, health education and health screenings will be offered by or through Shannondell at Valley Forge from time to time. If there are any charges for these services (and if you utilize such services), you will be responsible for such costs and charges.

#### B. Emergency Services

Shannondell at Valley Forge will coordinate response to the emergency call system on a 24 hour basis. Any medical services which may be provided in response to an emergency call will be billed to you, separately, by the provider of such service.

#### C. Assisted Living and Nursing Care

You may request to be transferred from your residence to the Assisted Living Unit for personal care services or the Nursing Center for skilled or intermediate nursing care. Transfers will be made in accordance with Shannondell at Valley Forge's policies as are from time to time promulgated and amended, except that you shall have priority over non-residents for admission to the Assisted Living Unit and the Nursing Center.

If you transfer temporarily to the Assisted Living Unit or the Nursing Center, you will be charged on the basis of the Assisted Living Unit's or Nursing Center's prevailing rates for per diem or respite stays. The prevailing rates include room and board charges, assistance with activities of daily living (in assisted living) and nursing services (in the Nursing Center) but do not include physician fees, therapeutic services, medicines, medical supplies and other medical services. You will also be responsible for the payment of the Monthly Fee for your residence.

If you are determined to be a permanent resident of the Assisted Living Unit or the Nursing Center your responsibility for payment of the monthly fee for your Residence will cease when the Residence has been vacated, and you will be responsible, thereafter, for the ongoing costs of assisted living and/or nursing care only.

If you are one of two residents sharing a Residence and are transferred on a permanent basis to the Assisted Living unit or the Nursing Center, the resident remaining in your Residence will continue to be responsible for the monthly fees for the Residence, at the single occupancy rate.

Depending upon the nature of your need, Shannondell at Valley Forge may also provide or make available a limited amount of Home Care Services to you, in your Residence. There is an additional published fee for Home Care Services provided in your Residence.

#### D. Health Care Costs

You will be responsible for the costs and charges relating to the cost of any other health care services which you may require.

#### V. FINANCIAL CONDITIONS

#### A. Monthly Fee

1. Amount. For the services described in Section III (except as otherwise noted), you agree to pay a Monthly Fee billed in advance by Shannondell at Valley Forge. The Monthly Fee is determined by the type of Residence and the number of persons occupying the Residence. Your initial Monthly Fee is set forth in the Resident Agreement.

- 2. Monthly Statement. Shannondell at Valley Forge will present you with a detailed monthly statement including:
  - a. The Monthly Fee for the following month.
  - b. Any credits.
  - c. Charges for additional services rendered (including any daily charges for temporary or permanent transfers to the Assisted Living Unit or Nursing Center).
  - **d.** Any other amounts due for optional or other services provided by or through Shannondell at Valley Forge.
  - e. Payments received.
- 3. Payment of Charges on Monthly Statement. The monthly charges shall be paid to Shannondell at Valley Forge by the 5th day of each month. If you fail to do so within thirty (30) days after receipt of the statement, Shannondell at Valley Forge may give written notice that you must make payment immediately upon receipt of such notice. If you fail to comply Shannondell at Valley Forge may terminate this Agreement, in accordance with Section VI. Late payments are subject to a penalty.
- 4. Changes to the Monthly Fee. The Monthly Fee may be increased or decreased by Shannondell at Valley Forge upon written notice to you at least thirty (30) days prior to the effective date of any change in the Monthly Fee.
- 5. Transfer or Death of One of Two Residents Sharing a Residence. If one of two residents occupying a Residence transfers permanently to the Assisted Living Unit, the Nursing Center, an off-site assisted living facility or a nursing care facility, other off-campus residence or dies, the remaining Resident will pay the single occupancy Monthly Fee.

# B. Financial Inability to Pay

- 1. Without in any way qualifying the right of Shannondell at Valley Forge to terminate this Agreement, if through no fault of yours you do not have adequate resources to pay the fees and costs of continued residency at Shannondell, the Executive Director (or designee) will review the matter with you. If you present to Shannondell at Valley Forge facts which, in Shannondell at Valley Forge's sole opinion, justify special financial consideration (including the fact that the sole reason for your inability to pay is insufficient funds beyond your control), Shannondell at Valley Forge may endeavor to partly or wholly subsidize the monthly charges, provided that such subsidy can be granted or continued without impairing the ability of Shannondell at Valley Forge to attain its objectives while operating on a sound financial basis (as determined by Shannondell at Valley Forge). All determinations made by Shannondell at Valley Forge concerning the granting or continuing of special financial consideration shall be final and binding on you. Any such determination shall be regarded as a confidential transaction between you and Shannondell at Valley Forge except for reports required to be made to organizations providing assistance to you, to financial institutions lending monies to Shannondell at Valley Forge and to regulatory or other governmental bodies.
- 2. Your Responsibility. As a condition of receiving a subsidy, you must: (a) not have made any gift of cash or property in contemplation of the execution of this Agreement; and (b) agree that you will make no such gift or transfer without receiving fair consideration subsequent to the grant of a subsidy which would further impair your ability or the ability of your estate to satisfy your financial obligations under this Agreement. If your sources of income are found to be inadequate to meet your responsibilities to Shannondell at Valley Forge and to pay personal and incidental expenses, you agree to make every effort to obtain assistance from your family or other available sources and, if you can qualify, to take the necessary steps to obtain county, state, or Federal aid or assistance. If your monthly charges are subsidized wholly or partly by Shannondell at Valley Forge, you agree to supply Shannondell at Valley Forge from time to time, at its request, with financial statements and copies of tax returns.
- 3. Recovery of Shannondell at Valley Forge's Subsidy. If your monthly charges have been subsidized wholly or partly by Shannondell at Valley Forge, then upon your death, your estate shall be liable to Shannondell at Valley Forge for the full amount of the subsidy received by you along with interest calculated at the legal rate. This Agreement shall operate as a lifetime assignment, transfer and conveyance to Shannondell at Valley Forge for so much of your property (including any refund of the Entrance Fee to which you would otherwise be entitled) as is necessary to cover such liability. This paragraph shall apply whether or not you reside at Shannondell at Valley Forge at the time of your death.

4. Medical Assistance. Pursuant to current regulatory restrictions, Shannondell may not accept Medical Assistance (also known as "Medicaid") for payment of monthly fees for Shannondell's Assisted Living Unit, Nursing Center or other living accommodations. If these regulatory restrictions are revised, you also agree to apply for Medical Assistance if you can qualify. You agree to execute any and all documents necessary to make and perfect such claims or rights.

#### VI. TERMINATION

# A. Prior to the Payment of the First Monthly Fee

This Agreement may be terminated prior to the payment of the first Monthly Fee for the following reasons:

- 1. By you, for any reason, upon written notification to Shannondell at Valley Forge.
- 2. Your death, except in the case where two people have signed this Agreement, in which case the survivor may elect to continue the Agreement.
- 3. By Shannondell at Valley Forge if you fail to make an Entrance Fee payment, or any other payment, when due under this Agreement.
- 4. By Shannondell at Valley Forge if the Executive Director determines that your financial condition has changed to the extent that you are no longer able to pay the Entrance Fee and Monthly Fee.
- 5. By Shannondell at Valley Forge if the Executive Director determines that your physical, mental or behavioral condition has changed to the extent that you are not capable of living in an apartment.

Notice of termination shall be provided in writing by certified mail with return receipt requested.

#### B. After Payment of the First Monthly Fee and prior to Death

I. Termination by Resident. After payment of the first Monthly Fee and prior to death, you have the right to terminate this Agreement by advising Shannondell at Valley Forge in writing by certified mail with return receipt requested at least thirty (30) days in advance of the date that you intend to leave Shannondell at Valley Forge. Your obligations under this Agreement shall continue until the date that you actually vacate the Residence.

- 2. Termination by Shannondell at Valley Forge. In addition to the other reasons for termination stated in Section V. of this of Agreement, Shannondell at Valley Forge may terminate this Agreement for just cause, which includes, but is not limited to, the following:
  - a. You omitted or falsified information on the application form.
  - b. You have repeatedly failed to follow the Resident Policies and Procedures of Shannondell at Valley Forge.
  - c. Your actions and/or your physical, mental or medical condition threaten the safety, peace, health or well-being of you or the other residents.
  - d. You have breached any provision of this agreement.

If this Agreement is terminated by Shannondell at Valley Forge, you will receive at least thirty (30) days advance written notice of such termination by certified mail with return receipt requested. If this Agreement is terminated pursuant to Section VI.B.2.c. and there has been a good faith determination, in writing, signed by the Medical Director and the Executive Director, that you are danger to yourself or others, only such notice as is reasonable under the circumstances will be required.

3. Permanent Transfer to Assisted Living, Nursing Center or Other Facility. If you are permanently transferred to an off-site Assisted Living facility, Nursing Center or other facility because such facilities provide care that is unavailable at Shannondell, and if such transfer results in your residence being vacated, this Agreement will terminate, as of the date of the permanent transfer. When the agreement is terminated, all obligations of Shannondell at Valley Forge under this Agreement shall cease. If the residence is not vacated within the thirty (30) days, the Monthly Fee will continue to accrue until the residence is vacated. Permanent transfer to Shannondell's Assisted Living or Nursing Center does not terminate this Agreement which will remain in full force and effect though you may be required by the Pennsylvania Department of Health or Department of Public Welfare to execute a separate agreement for nursing services or assisted living.

#### C. Termination by Death

Unless sooner terminated in accordance with its provisions, this Agreement shall terminate upon your death, whereupon all obligations of Shannondell at Valley Forge under this Agreement shall cease, except for those relating to the provisions of this paragraph. If you are one of two people executing this Agreement, this Agreement will terminate upon the death of both individuals executing the Agreement.

Your Residence must be vacated by your family or estate within thirty (30) days of death. If the Residence is not vacated within the thirty (30) days, the Monthly Fee will continue to accrue until the Residence is vacated.

#### D. Permanent Transfer or Death of One of Two Residents

If the Entrance Fee has been paid on behalf of two residents, then upon the permanent transfer (as discussed above) or death of one of them, the second person Monthly Fee shall be discontinued. The remaining or surviving resident may elect to continue this Agreement or terminate this Agreement according to its terms. The remaining or surviving resident may also choose to remain in the same Residence or transfer to another Residence as provided in this Agreement.

#### E. Vacating the Residence

If you do not vacate the residence within the time period specified above or, in the event of termination by Shannondell, within the required time from the notice of termination as provided in Section B.2. Shannondell shall have the right to store your possessions in a general storage area at the Community or to arrange for storage in a commercial storage facility, all at your expense until disposition can be made. Shannondell assumes no responsibility for your stored possessions.

#### VII. REFUND OF ENTRANCE FEE

You are entitled to a refund of the Entrance Fee you paid for your Residence after the termination of this agreement, under the following circumstances:

#### 1. Refund during seven (7) day rescission period.

If you terminate this agreement during the seven (7) day rescission period following the date of execution of this Agreement you will receive a refund of the Entrance Fee paid, without interest, less any expense actually incurred by Shannondell at Valley Forge at your specific request for custom improvements to the Residence as stated in an addendum to this agreement.

#### 2. Refund prior to payment of the first Monthly Fee.

If you voluntarily terminate this agreement after the seven (7) day rescission period but prior to payment of the first Monthly Fee you will receive a refund of the Entrance Fee paid, without interest, less any expense actually incurred by Shannondell at Valley Forge at your specific request for custom improvements to your Residence as stated in the addendum to this agreement.

# 3. Refund after payment of the first Monthly Fee.

If this agreement is terminated after payment of the first Monthly Fee for any reason, including death, you will be entitled to a refund of an amount equal to the Entrance Fee paid less any subsidy provided pursuant to Section V.B. and a Vacancy Fee. The Vacancy Fee will be used to cover the reasonable costs of cleaning and refurbishing the residence, including but not limited to cleaning or replacement of carpeting, spackling and/or painting of walls, any other appropriate repairs and general restoration of the residence to its original condition. If you transfer from your Residence to an Assisted Living Unit or the Nursing Care Center on campus, the Vacancy Fee incurred at the time you transfer permanently from your Residence to the Assisted Living Unit or Nursing Care Center will be subtracted from the Entrance Fee refund at the time it is paid. No refund, however, shall be due or payable so long as a resident occupies an assisted living unit or nursing room at Shannondell.

If one of two residents covered by this Agreement remains in the Residence, in the Assisted Living unit or in the Nursing Care Center after the other resident's death, permanent transfer to an off-site Assisted Living Facility or Nursing Care Center, or voluntary move from Shannondell at Valley Forge, the refund of the Entrance Fee will be paid only after the surviving or remaining spouse or other resident has vacated the Residence, Assisted Living Unit or Nursing Care Center. In that event, the amount of the refund will be based upon the calculation ser forth in Section VII.C. above. The Entrance Fee refund shall be paid as provided in Section E of this Section and will be divided equally between the two residents or their personal representatives unless the residents were married or if other arrangements have been set forth in an addendum to this Agreement.

#### 4. When refund is paid.

Shannondell at Valley Forge will pay any refund to which you are entitled under this agreement upon the reassignment of the Residence and the receipt of the new Entrance Fee for the Residence.

#### **VIIL TRANSFER TO ANOTHER RESIDENCE**

# A. Transfer To Another Apartment At Resident's Request

You may request to be transferred from one Residence to another. If the Residence you desire is available, and if the transfer is approved by Shannondell at Valley Forge, the following will apply:

1. A determination will be made as to whether an additional Entrance Fee Payment is due or whether a refund is due to you. The determination will be based upon the following: a. The then current Entrance Fee for the new Residence; and b. The Entrance Fee you paid for your current Residence.

If "b" is less than "a" you will be required to pay the amount of such difference to Shannondell at Valley Forge prior to your move to the new residence.

If "a" is less than "b" you will not be entitled to a refund of the difference.

2. You will be responsible for the cost of the move as well as the actual cost of preparing the vacated Residence for occupancy by a new resident.

#### B. At the Discretion of Shannondell at Valley Forge

Shannondell at Valley Forge may relocate you to another Residence (or to the Assisted Living Unit or Nursing Center) if it determines, in its sole discretion, that such a move should be made for your health and safety, or the general welfare of the other residents (which may include consideration of your financial condition and your ability to pay the Monthly Fee). In determining to make such a transfer, Shannondell at Valley Forge will consult with you, your family, the Medical Director and/or your personal physician (if appropriate). You agree to pay the Monthly Fee applicable to the Residence you occupy. If you are transferred to another Apartment, no additional Entrance Fee will be charged.

#### IX. MARRIAGE

#### A. Marriage to a Nonresident

If you marry a nonresident and wish to reside in your Residence, the nonresident spouse may become a resident of Shannondell at Valley Forge if the nonresident spouse meets all admission requirements of Shannondell and the couple assumes the Monthly Fee for double occupancy.

If you marry a nonresident who does not meet the admission requirements, you may terminate this Agreement in accordance with the terms of this Agreement.

#### B. Marriage to a Resident

If you marry another resident and intend to reside in one of the Residences, the resident who is relinquishing his or her Residence will cease paying the monthly service fee for the Residence when it is vacated and all furniture and personal possessions are removed. At that time, the Residents will begin to pay the double occupancy Monthly Fee for the Residence in which they are residing.

The Resident(s) shall pay the Vacancy Fee which covers the reasonable costs of cleaning and refurbishing the residence, including but not limited to cleaning or replacement of carpeting, spackling and/or painting of walls, and any other appropriate repairs and general restoration of the residence to its original condition. The Residence and Care Agreements will remain in effect and neither resident will be entitled to a refund of any Entrance Fee paid solely as a result of the above.

#### X. POWER OF ATTORNEY

You agree to supply, prior to occupying your Residence, a true and correct copy of a signed and notarized Power of Attorney naming a third party of your own choosing as Attorney-In-Fact to conduct business and financial transactions in the event of your incapacity or disability. Thereafter, you agree to advise Shannondell at Valley Forge of any changes in the Power of Attorney and agree to promptly file a copy with Shannondell. Shannondell at Valley Forge retains the right to institute guardianship proceedings if you are unable to care for your person or property and have not designated someone to do so. You will be responsible for the cost of such proceedings.

#### XI. RESIDENT'S RIGHTS AND OBLIGATIONS AS TO PROPERTY

#### A. Right of Entry

Shannondell at Valley Forge recognizes your right to privacy and its responsibility to limit entry to your Residence to legitimate emergencies and, with notice, for routine inspection, housecleaning and maintenance services. You recognize and accept the right of Shannondell at Valley Forge to enter your Residence in order to carry out the purpose and intent of this Agreement. Such entry includes, but is not limited to: response to the emergency call system; entry by authorized personnel in the event you are reported missing or do not respond to calls; housecleaning; and maintenance and security procedures.

#### B. Right of Property

The rights and privileges granted to you by this Agreement do not include any right, title or interest in any part of the personal property, land, buildings, and improvements constituting Shannondell and/or Shannondell at Valley Forge, and are not intended to create a leasehold interest in the Residence. All rights, privileges, or benefits under this Agreement shall be subordinate to any mortgage, deed of trust, or security interest on or in any of the land, premises, fixtures, equipment, or furnishings of Shannondell at Valley Forge, and to all amendments, modifications, replacements, or refinancing of any such documents. You agree that upon request you will execute and deliver any document which is required by Shannondell at Valley Forge or by the holder of any such mortgage, deed of trust or security interest, to effect such subordination or give evidence of it.

#### XII. RESPONSIBILITY FOR DAMAGES

Any loss or damage to real or personal property of Shannondell at Valley Forge caused by you shall be paid by you. Shannondell at Valley Forge assumes no responsibility for any harm done to you by another resident and you hereby release and discharge Shannondell at Valley Forge from all liability or responsibility for injury or damage to you or to your personal property caused by the fault or negligence of other residents.

#### XIII. RESPONSIBILITY FOR PROTECTION OF RESIDENT'S PROPERTY

Shannondell at Valley Forge will not be responsible for the loss of any personal property belonging to you due to theft, fire, or any other cause. You shall have the responsibility, at your own expense, to insure your property against such risks.

#### XIV. RESIDENT POLICIES AND PROCEDURES

Shannondell at Valley Forge reserves the right to establish Resident Policies and Procedures to carry out the purposes of this Agreement and to promote the convenience, comfort, safety and security of all residents of Shannondell at Valley Forge and Shannondell. Shannondell at Valley Forge also reserves the right to make all necessary arrangements and adjustments regarding residency not otherwise specifically provided for in this Agreement.

#### XV. NON-DISCRIMINATION

All applications for residency will be considered equally without regard to the individual's race, religion, sex, national origin, creed, or marital status.

#### XVI. MINIMUM AGE

Resident must have reached their fifty-fifth (55th) birthday prior to becoming a resident at Shannondell at Valley Forge.

#### XVII. GUEST PRIVILEGES

You have the right to have guests visit your Residence, but such visits shall be in accordance with the Resident Policies and Procedures.

#### XVIII. NO WAIVER AND SEVERABILITY

Shannondell at Valley Forge's failure to enforce any part of this Agreement does not constitute a waiver and does not prevent Shannondell at Valley Forge from enforcing the Agreement as to later violations. If any provision or portion of this Agreement is found to be invalid, void or unenforceable the remaining provisions nevertheless shall continue in full force and effect without impairment and this Agreement shall be reformed so as to give the fullest possible effect to the purposes of this Agreement.

#### XIX. SUCCESSORS AND ASSIGNS

Shannondell at Valley Forge shall have the right to assign its rights and obligations hereunder without your written approval or consent.

#### XX. RESIDENT'S ASSOCIATION

Residents at Shannondell at Valley Forge and Shannondell have the right of self-organization and you are encouraged to participate in the Residents' Council.

#### XXI. PETS

Domesticated pets (i.e. dog, cat, bird, etc.) are permitted so long as you owned the pet at the time you moved to Shannondell at Valley Forge. Pets may not be replaced upon their death or other departure from Shannondell. The resident handbook will include rules concerning pets living at Shannondell.

#### XXII. SMOKING

To ensure the safety of all residents of Shannondell, smoking is prohibited in all indoor common areas.

#### XXIII. INSURANCE

In order to insure proper protection for you and Shannondell, you will be required to maintain and provide proof of insurance for the following types of insurance coverage. You agree to notify Shannondell of any changes to your insurance coverage.

- Auto Insurance (if applicable) Coverage as required by the Commonwealth of Pennsylvania.
- Homeowners Insurance Tenant Coverage.
- Health Insurance Medicare Part A and B along with a supplemental program or HMO coverage under a program approved by HCFA and the Insurance Department as a comprehensive substitute for Medicare A/B and Medicare Supplement insurance.

#### XXIV. VENUE

It is agreed that venue for any legal action relating to the terms of this agreement shall be heard in Montgomery County, Pennsylvania.

# **EXHIBIT B**

# SHANNONDELL - RESIDENCE REFURBISHMENT

UNIT: 322-H	Baer			
ITEMS REPAIRED	<u>DATE</u>	WORK DONE BY	COST	COMMENTS
PAINT - Labor	01/22/17	G&C Painting	\$ 2,575.00	Entire Unit
PAINT- Supplies	01/06/17	Sherwin Williams	252.46	Entire Unit
FLOORING	01/30/17	Jim Wood	3,547.22	Entire Unit
INTERIOR	12/06/16	Mobile Glass	989.00	Shower Install
INTERIOR	Various	Duff Company	703.90	Nutone medicine cabinets, Delta faucets
INTERIOR				
AIR DUCTS& VENTS	TBD	SelectPro	318.00	Clean & Sanitization of Air Ducts & Dryer Vent
SHANNONDELL APPLIANCE DEPRECIATION FEE	11/30/16	STANDARD	7,500.00	75 Cents per square foot of apartment space annually. Apartment Model - Mirabelle (I, 151 Square Feet) 1,151 x .75 = \$863.25 per year (\$71.93 per month) x 115 months (May 2007 - November 2016) = \$8,271.95 (\$7,500 Maximum Charge)
INTERIOR				
		TOTAL	\$ 15,885.58	
		Entrance Fee	\$ 367,150.00	
		Due to DRS	\$ (15,885.58)	Dell Retirement Services - Refurbishment Costs
** Entrance Fee Refund will be reduced by any outstanding balance due to the Meadows at Shannondell		Due to Meadows	\$ -	Meadows at Shannondell - Balance Due on Account
		Due to Shannondell	\$ (17,908.17)	Balance due on Account
		Due to Shannondell	\$ (10,000.00)	Balance due on Garage Spot #51
		Balance of Refund	\$ 323,356.25	Balance of Entrance Fee Due as Refund
		Balance - Elliot Stone	\$ 30,240.00	
		Balance - Daniel & Rose Baer	\$ 293,116.25	

# **EXHIBIT C**

# SHANNONDELL - RESIDENCE REFURBISHMENT

TINITE FOL 4 5					
UNIT: 501-1	lessler	_			
ITEMS REPAIRED	<u>DATE</u>	WORK DONE BY		COST	<u>COMMENTS</u>
PAINT- Labor	06/10/17	Estire	\$	3,500.00	Entire Unit
PAINT - Supplies	06/06117	Sherwin Williams		167.27	Entire Unit
FLOORING	Various	Jim Wood		4,288.97	Entire Unit
INTERIOR	06/14/17	Tague Lumber		2,854.47	Supply cabinet/cultured marble tops
INTERIOR	06/19/17	SDJ Construction		1,000.00	Remove/Install kitchen cabinets, bath vanities and tops
INTERIOR					
INTERIOR			Ц_		
INTERIOR					
AIR DUCTS& VENTS	05/31/17	Select Pro		318.00	Clean & Sanitization of Air Ducts & Dryer Vent
APPLIANCES	05/31/17	Queen Appliance		4,016.34	Appliance Replacement
		TOTAL	\$	16,145.05	
		Entrance Fee	\$	394,450.00	
			<u> </u>		
			<u> </u>		Dell Retirement Services -
		Due to DRS	\$	(16,145.05)	Refurbishment Costs
** Entrance Fee Refund will be reduced by any outstanding balance due to the Meadows at Shannondell		Due to Meadows	\$		MeadowsatShannondell-BalanceDue on Account
			Щ.		
		Due to Shauuoudell	\$		Balance Due on Account
		Balance of Refund	\$	378,304.95	Balance of Entrance Fee Due as Refun

of 25% will be deducted on all merchark11silfaturned for crediPMe,ct,anltisalfetu@ed without authorization will not be credited. Merchandise not regularly stocked by us and procured for a customer's order is not returnable. All products liable to defacement are not returnable. We are not responsible for shortages or damaged material reported after delivery ticket is signed.

TAJ\$ *i i i'* 

*i i* TOTAL

Delivery beyond sidewalk at owner's risk. See reverse side for additional terms and conditions. I received the above material in good condition  $\boldsymbol{X}$ 

503794 06/13/17 INVOICE 503794 QUEEN APPLIANCE WHOLESALE 600 S. HENDERSON ROAD KING OF PRUSSIA PA 19406 TERMS: NET 30 DAYS 11:00 AM 610-265-9493 PAGE: 1 STORE:5 SHANNONDELL RETIREMENT 10000 SHANNONDELL DR RETISH SHANNONDELL RETIREMENT 10000 SHANNONDELL DR OP#: 26 AUDUBON PA 19403 AUDUBON PA 19403 26 DUE-DATE ZONE SHIP-VIA SLIP# OS TELEPHONE# ·s-ID: KARRINE ABERTS 06/20/17 00001 OURTRUCK 0 A 610-728-5200 BRAND DESCRIPTION OTY OTY MODEL# SERIAL# EXT-AMT S/L ORD TAKEN PRICE D-GIE18HSHSS REFRIGERATOR 730.00 730.00 GE D-GDF510PSJSS D-GFC525V D-JS630SFSS GE DISHWASHER 402.00 402.00 85.00 1257.00 DISPOSER GE 85.00 **RANGE** 1257.00 GΕ D-GTW460ASJWW WASHER GE 493.00 493.00 D-GTD42EASJWW GE DRYER 508.00.508.00 C-JVM6175SKSS GE MICROWAVE OVEN 279.00 279.00 C-DLV.DIRECT DELIVERY CHARGE 35.00 35.00 DLV CHARGE SPLIT BETWEEN 5 INVOICES GOING TO 2 DIFFERENT DOCKS

only Mfg. warranties Apply

APT 501i PO #4765

DOCK DROP AT BRADFORD

AL PIECES\* 7

TAX CODE 101 TAX% 6.000 SUB-TOTAL 3789.00
TAX CODE 101 TAX% 6.000 SALES TAX 227;34
TOTAL AMOUNT 4016.34

C U S T O ME R C O P Y

Other